

An Economic Report to the Governor of the State of Tennessee, Center for Business and Economic Research and the Tennessee State Planning Office, Annual Contributor, 1981-1994.

"An Economic Analysis of a Monitored Retrievable Storage Site for Tennessee" (with W. F. Fox, L. T. Hansen, and K. E. Quindry), Final Report and Appendices, December 17, 1985.

"Directly Served Industries and the Regional Economy" (with Charles Campbell), Contract Completion Report, the Center for Business and Economic Research, The University of Tennessee, October 1984.

"Theories of the Multiproduct Firm: Implications for Antitrust Policy, "Survey of Business, The University of Tennessee, Volume 20, Number 1, Summer 1984, pp. 23-29.

"U.S. Business Cycle Impacts on the Tennessee Economy," Survey of Business, The University of Tennessee, Volume 19, Number 1, Summer 1983.

"Comments on the Analysis and Methodology in 'Review of the TVA Load Growth/Plant Construction Situation.'" Contract Completion Report to the Tennessee Valley Authority, February 1982.

## CONGRESSIONAL AND REGULATORY TESTIMONIES:

U.S. Senate (Energy and Natural Resources Committee, Subcommittee on Water and Power; Commerce, Science and Technology Committee); Tennessee State Legislature (Senate Finance, Ways and Means Committee; Special Joint Legislative Committee on Business Taxation; and, Senate State and Local Government Committee); Pennsylvania Public Utility Commission; West Virginia Public Utility Commission; Wyoming Public Utility Commission; Utah Public Service Commission; Wisconsin Public Service Commission; California Public Utilities Commission; Florida Public Service Commission; Delaware Public Service Commission; Montana Public Service Commission; Maryland Public Service Commission; Massachusetts Department of Public Utilities; Georgia Public Service Commission; Colorado Public Utilities Commission; North Carolina Public Utilities Commission; and Arkansas Public Service Commission.

## SELECTED CONFERENCE PRESENTATIONS:

Rutgers University "Advanced Workshop in Regulation and Public Utility Economics" (Thirteenth Annual Conference, Newport, Rhode Island)

Presentation: "Dominant Firm Pricing with Competitive Entry and Regulation" (with Larry R. Blank and David L. Kaserman)

Twenty-first Annual Telecommunications Policy Research Conference, Solomons, Maryland

Presentation: "Open Entry and Local Telephone Rates: The Economics of IntraLATA Toll Competition," October 1993.

Vanderbilt University (Owen School of Management) Telecommunications Systems Modelling and Analysis Conference,

Presentation: "Open Entry and Local Telephone Rates: The Economics of IntraLATA Toll Competition," March 1993.

Twentieth Annual Telecommunications Policy Research Conference, Solomons, Maryland

Presentation: "Demand and Pricing of Telecommunications Services: Evidence and Welfare Implications," September 1992.

Ohio State University (National Regulatory Research Institute) "Telecommunication Demand Conference"

Presentation: "The Economic Welfare Effects of Extended Area Telephone Service," August 1992.

University of Utah "Conference on New Directions for State Telecommunications Regulation"

Presentation: "Competition for Local Exchange Service--Is Nothing Sacred?" February 1991.

Rutgers University "Advanced Workshop in Regulation and Public Utility Economics" (Ninth Annual Conference, New Paltz, New York)

Paper presented: "Demand, Pricing and Regulation of Cable TV Services: Evidence From the Pre-Deregulation Period" (with Yasuji Otsuka), June 1990.

University of Kansas "Stakeholders' Symposium on Telecommunications"

Presentation: "The Modern History of Telecommunications Economics and Policy," Semi-annual February 1990-present.

Rutgers University "Advanced Workshop in Regulation and Public Utility Economics" (Eighth Annual Conference, Newport, Rhode Island)

Paper presented: "The Political Economy of Deregulation: The Case of Intrastate Long Distance" (with David L. Kaserman and Patricia Pacey), May 1989.

Southwestern Bell Corporation "Annual Regulatory Conference" (St. Louis, Missouri)

Presentation: "The New Regulatory Age - What Lies Ahead" April 1989.

University of Florida (Public Utility Research Center) Conference on "Beyond Traditional Regulation"

Presentation: "Expectations and Realizations in Post-Divestiture Telecommunications Policy," February 1989.

National Conference of State Legislatures and the U.S. Advisory Commission on Intergovernmental Relations "Conference on Telecommunications Policy" (Washington, D.C.)

Presentation: "Telecommunications Policy -- Past, Present and Future," November 1988.

University of Paris (Dauphine IX), Paris, France, EURO-TIMS, "Joint International Conference"  
Presentation: "The Quantification of Entrepreneurship: The Determinants of Firm Entry, Exit, and Survival," July 1988.

University of Texas conference on "Current Issues in Telecommunications Regulation"  
Papers Presented: "Deregulation and Market Power Criteria: An Evaluation of State Level Telecommunications Policy" (with David L. Kaserman), and "The Role of Cost Allocation Methodologies in the Deregulation of Long Distance Telecommunications," October 1987.

Rutgers University conference on "Interexchange Telecommunications and Regulatory Innovation"  
Paper presented: "Long Distance Telecommunications Policy: Rationality on Hold" (with David L. Kaserman), October 1987.

University of Florida symposium on "Public Policy Toward Corporations"  
Paper presented: "The Economics of Regulation: Theory and Evidence in the Post-Divestiture Telecommunications Industry" (with David L. Kaserman), March 1986.

## **CONSULTING:**

U.S. Federal Trade Commission; Tennessee Valley Authority; American Telephone and Telegraph (AT&T); Antitrust Division, Office of the Attorney General, State of Tennessee; U.S. Senator Howard Baker, Jr., U.S. Senate Majority Leader; Oak Ridge National Energy Laboratory, Oak Ridge, Tennessee; Arkansas Consumer Research; Division of Energy Conservation and Rate Advocacy, Office of the Arkansas Attorney General; U.S. Department of Energy

## **PROFESSIONAL PRESENTATIONS:**

"Dominant Firm Pricing with Competitive Entry and Regulation: The Case of IntraLATA Toll," with Larry Blank and David L. Kaserman. Presented to the Southern Economic Association annual meetings, Orlando, Florida, November 1994.

"The Economic Welfare Effects of Extended Area Telephone Service," with Carlos Martins-Filho. Presented to the Western Economic Association Annual Meetings, Seattle, Washington, July 1991.

"Demand, Pricing and Regulation of Cable TV Services: Evidence from the Pre-Deregulation Period," with Yasuji Otsuka. Presented to the Southern Economic Association annual meetings, New Orleans, Louisiana, November 1990.

"Market Contestability: Toward an Operational Index," with David L. Kaserman. Presented to the Western Economic Association annual meetings, Lake Tahoe, Nevada, June 1989.

**"The Political Economy of Deregulation: The Case of Intrastate Long Distance,"** with David L. Kaserman and Patricia Pacey. Presented to the Southern Economic Association annual meetings, San Antonio, Texas, November 1988.

**"Barriers to Trade and the Import Vulnerability of U.S. Manufacturing Industries,"** with Don Clark and David L. Kaserman. Presented to the Southern Economic Association annual meetings, San Antonio, Texas, November 1988.

**"Cross-Subsidization in Telecommunications: Economic Theory Versus Regulatory Rhetoric"** with David L. Kaserman, Western Economic Association annual meetings, Vancouver, British Columbia, July 1987. Also presented at the Southern Economic Association annual meetings, Washington, D.C., November 1987.

**"The Effects of Regulation on R&D: Theory and Evidence,"** Southern Economic Association annual meetings, New Orleans, Louisiana, November 1986.

**"The Measurement of Vertical Economies and the Efficient Structure of the Electric Utility Industry"** with David L. Kaserman, American Economic Association annual meetings, San Francisco, California, December 1983.

**"Regulation, Advertising and Economic Welfare"** (with David L. Kaserman), Southern Economic Association annual meetings, Washington, D.C., November 1983.

**"Multiproduct Monopoly, Regulation and Firm Costs,"** Southern Economic Association meetings, Atlanta, Georgia, November 1982.

**"Forecasting Economic Activity in Tennessee with a Quarterly Econometric Model,"** Southeastern Economic Analysis Conference, Charlotte, North Carolina, September 1982.

**"The Technological Determinants of U.S. Energy Industry Structure."** Regulatory Workshop, Center for the Study of American Business and the Department of Economics, Washington University, December 1981.

#### **WORK IN PROGRESS:**

**"A Dynamic Model of Advertising By the Regulated Firm"** (with Francois Melese and David L. Kaserman), mimeograph, May 1994.

**"Entry and Barriers to Entry: Toward an Operational Index"** (with David L. Kaserman), mimeograph, revised May 1993.

"Open Entry and Local Telephone Rates: The Economics of IntraLATA Toll Competition (with David L. Kaserman, Larry R. Blank, and Simran Kahai), September 1993.

"Efficient Industry Structure and the Scope of Banking-Nonbanking Activities" (with Atul Saxena and Harold Black), January 1993.

"Is the 'Dominant Firm' Dominant? An Empirical Examination of Market Power in the Long Distance Telecommunications Industry" (with David L. Kaserman and Simran Kahai), in progress.

"An Asymptotically Efficient Estimator for Point-to-Point Demand Models with Adjacent Cross-Sectional Correlation" (with Carlos Martins-Filho), August 1993.

Dominant Firm Pricing with Competitive Entry and Regulation: The Case of IntraLATA Toll (with David L. Kaserman and Larry R. Blank), May 1994.

#### **EDITORIAL REVIEWER:**

National Science Foundation

The MIT Press

Federal Trade Commission

The Economic Journal

Journal of Business

RAND Journal of Economics

Journal of Regulatory Economics

Review of Economics and Statistics

Economic Inquiry

Journal of Industrial Economics

Review of Regional Studies

Scandinavian Journal of Economics

Eastern Economic Journal

Southern Economic Journal

Growth and Change

Journal of Economics and Business

Quarterly Review of Economics and Business

Journal of Policy Analysis and Management

Quarterly Journal of Business and Economics

Regional Science and Urban Economics

Financial Review

Journal of Money, Credit, and Banking

Social Science Quarterly

Telecommunications Systems

March 9, 1995

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**PROFESSIONAL MEMBERSHIPS AND COMMITTEES:**

American, Southern, and Western Economic Associations

National Regulatory Research Institute (Ohio State University), Research Advisory Committee